

Certified Project Finance Specialist™

A Professional Certification Program



OVERVIEW

According to the World Economic Forum, over US\$ 2 trillion dollars are needed every year for the next decade for global infrastructure investment in energy, water, transportation, telecommunications, mining, and municipal service delivery. This works out annually to over \$400 billion for Africa, \$500 billion for Asia, \$500 billion for Europe, \$300 billion for South/Central America, and \$300 billion for North America. With such large amounts of investment required, several key issues arise:

- › How will this infrastructure be financed?
- › How will opportunities make their way through the appropriate screening, risk assessment, and financial modeling analyses to determine financial viability?
- › Who is positioned in government ministries and agencies, PPP units, banks, and project developers to conduct this important work?
- › What type of person has the breadth and depth for the required skills?

To meet these global financing demands, the pressure to introduce sophisticated project finance business models will challenge government, regulatory, and banking analysts who may not have formal training in the special strategic and financial characteristics of the project finance model. Upgrading these strategic and technical skills is urgently needed to meet these new business and investment opportunities. For these reasons, the Institute for Public-Private Partnerships (IP3) offers a Certified Project Finance Specialist™ Certification Program to provide an important core body of knowledge and skills set in Project Finance.



"Having gone through the PPP certification, I returned to IP3 to gain my Certified Project Finance Specialist designation. Since gaining it, I have successfully assisted my government in securing alternative sources of investment for their infrastructure development projects."

Tonye Richard Apiri
Certified Project Finance Specialist
Certified Public Private Partnership Specialist
Ministry of Housing and Urban Development,
Bayelsa State, Nigeria

Who Should Become Certified?

- › National, State, and Local Government Officials (including PPP Unit officials)
- › Bankers and Financiers involved in developing project financing strategies
- › Financial Analysts involved with infrastructure project development teams
- › Consultants, Professors, and other Professionals responsible for providing project financing advice



Benefits

- › Enhance Job-Related Skills for Professional Career Advancement
- › Practical and Convenient Course Schedule for Busy Professionals
- › Work With and Be Qualified to Join Our Distinguished Faculty
- › Global and Comprehensive Body of Knowledge on Project Finance



IP3 uses the International Association for Continuing Education and Training (IACET) definition of a Continuing Education Unit (CEU). 10.0 hours of "contact" training is the equivalent of 1.0 earned CEU (for example, a one-week training course with six hours of "contact" training per day would earn 3.0 CEUs). "Contact" is defined as classroom sessions, professional site visits, session preparations, and action planning development. For further information on CEU standards, please visit www.iacet.org. IP3 is an Authorized Provider of IACET CEUs.

Course Delivery Methods

- › Classroom
- › Group Online
- › Self-Paced Online
- › Customized Training



Approved Courses

- › **Fundamentals of Infrastructure Project Finance**
Online (3.0 CEUs)
- › **Measuring and Assessing Value for Money (VfM) for Public Investments in Infrastructure**
Washington, DC (6.0 CEUs)
- › **Project Finance and Financial Analysis Techniques for Infrastructure Projects**
Washington, DC (6.0 CEUs)
- › **Building Financial Models for Public and Private Infrastructure Investment- Introductory Level**
Washington, DC (6.0 CEUs) **New**
- › **Building Financial Models for Public and Private Infrastructure Investment- Advanced Level**
Washington, DC (3.0 CEUs) **New**
- › **Financing Sources for PPP Projects and Development Funds, Subsidy and Guarantee Funds, and Private Placement Equity Funds**
Washington, DC (6.0 CEUs) **New**
- › **Advanced Project Finance and Financial Modeling Techniques**
Online (3.0 CEUs)
- › **PPP Project Development Facilities: Viability Gap Funding, Development Funds, and Investment Promotion Strategies**
Washington, DC (6.0 CEUs) **New**
- › **Corporate Finance and Risk Management Options for Public and Private Enterprises**
Washington, DC (6.0 CEUs) **New**
- › **Hedging Financial Risks- Derivatives, Puts & Calls and Futures**
Washington, DC (3.0 CEUs) **New**

Eligible Electives Courses in Tariffs

From the courses below, one classroom course or both online courses may serve as an elective(s) to earn up to 3.0 CEUs towards certification.

- › **Fundamentals of Utility Tariffs: Determining Revenue Needs and Structuring Rates**
Online (3.0 CEUs)
- › **Advanced Rate Setting and Subsidy Design Strategies for Utilities and Regulatory Authorities**
Online (3.0 CEUs)

Requirements

- › Completion of 24.0 continuing education units (CEUs) of training from the list of approved courses of which a minimum 18.0 CEUs must be obtained from IP3 course offerings and up to 6.0 CEUs may be earned (i.e. waived in) from a qualified and verified third party training institution
- › For each IP3 course completed, the enrollee must complete a 15 question multiple choice test and get at least 12 correct
- › After the coursework is completed, there is a final completion test: each enrollee must complete a 20 question multiple choice test and get at least 15 correct
- › If you do not meet the minimum correct score on one of the tests, you will be provided an opportunity to retake the test



The Institute for Public-Private Partnerships (IP3) offers this Certified Project Finance Specialist™ certification program. Since our founding in 1994, IP3 has been a global leader in project finance training, research, and consulting, having trained tens of thousands of participants from over 175 countries worldwide.