



PPP Project Management and Implementation

December 3-14, 2018 | Washington, DC (6.0 CEUs)

Course Description

The *PPP Project Management and Implementation* course, developed by the Institute for Public-Private Partnerships, A Tetra Tech Company (IP3), will teach participants how to plan and prepare for managing and monitoring public-private partnership (PPP) contracts after they are signed. Participants will also be able to prepare contract management plans and develop and manage procedures for monitoring and reviewing PPP project performance.

This course will address the implementation issues that may be encountered in PPPs. The discussion will focus on the role of the project implementation unit, the development and execution of a project implementation plan, the tracking and updating of the project risk profile, and the ongoing validation of value for money (VfM) parameters.

Course Offering

Dates: December 3-14, 2018

Location: Washington, DC

Code: 5032-WA

CEUs: 6.0

Tuition: \$5,500

Learning Outcomes

By successfully completing this course, participants will be able to:

- Explain the importance of PPP contract management and performance monitoring
- Analyze and choose which PPP contract management option will work best for a project from an organizational, technical, financial, and legal perspective
- Assess and evaluate requests to renegotiate PPP contracts
- Monitor the project and use of KPIs
- Create a project administration plan
- Establish an effective project monitoring system
- Utilize outside experts and advisors during the implementation phase
- Manage communications with the project company or concessionaire
- Develop evaluation and communication strategies for securing stakeholder feedback
- Design a detailed, strategic PPP action plan to apply learning outcomes on the job

Become a Specialist

IP3 is an accredited provider of Continuing Education Units (CEUs) as sponsored by the International Association for Continuing Education and Training (IACET).

Successful completion of this course will award 6.0 CEUs.



Who Should Attend

- Government officials from national ministries, state agencies, and municipal governments
- PPP procurement officials
- Professionals from financial institutions
- Staff of international donor organizations
- Lawyers and advisors to government on PPPs

Course Tuition Includes

- All training sessions/materials
- Presentations
- New computer for each participant
- Web-based course content/software
- High-speed internet access
- Receptions and tours
- Daily refreshments and lunch voucher
- Enrollment in professional certification program
- Professional certification counseling

Course Contents



PPP Basics — What, Why, and Introduction to PPP Procurement

- What is a PPP?
- How PPPs are used: sectors and services
- Infrastructure challenges and financing of PPPs
- Objectives and overview of the procurement phase

PPP Contract Management Strategies and Organizational Requirements

- Purpose, objectives, and strategies for PPP contract management and performance monitoring
- The role of the contract management and performance monitoring within the PPP project cycle
- Overview of PPP contract management requirements: institutional and organizational requirements; technical and quality of service monitoring; price, tariff and economic regulation; legal management of PPP contracts
- Designing and managing PPP contract management units

Legal and Regulatory Frameworks

- Understanding participants' country law and regulations
- Assessing the approvals required prior to award
- Contract execution procedures
- Roles and responsibilities
- Coordination of national and county governments

Developing Output Specifications and Standards for Quality of Services

- Examination of output specifications in PPPs to achieve VfM
- Including quality of service parameters in PPP agreements
- Distinction between outcomes and outputs
- Criteria applied in defining output specifications

Establishing Effective Monitoring and Evaluation Systems — Evaluating M&E Systems

- Examining institutional structures, roles and responsibilities for PPP project M&E
- Review of key M&E system steps: translating project goals into M&E scope, defining parameters for data collection, setting targets and utilization of data
- Discussion of data demand (internal and external)
- Reviewing and adapting M&E checklist to participants' unique circumstances
- Improving M&E in government

Performance Standards and KPIs for PPPs

- Examination of PPP KPIs in different sectors
- Difficulty of choosing the right KPI
- Role of KPI in PPP contracts and enforcement issues

Stakeholder Communication and Evaluation

- Stakeholder analysis and preparation of stakeholder register, community profiles, and engagement tracking
- Effective messaging using framing, resonance with stakeholder ideals, and powerful words and images
- Introduction to new media tools for outreach and communication

Action Planning

About IP3

IP3 is a leading, global provider of PPP consulting and capacity building services. IP3 provides institutional support to public and private sector entities engaged in PPP projects around the world, helping mobilize private sector expertise and resources to enhance the quality and availability of infrastructure for public services.

IP3 has trained more than 35,000 officials from over 175 countries on PPP programs and opportunities, regulation operations and management initiatives, competitive utility management reform, and public policy and good governance.

Our experts have worked with more than 600 government agencies, ministries, and organizations, including some of the world's most influential institutions.



The Institute for Public-Private Partnerships
1320 North Courthouse Road, Suite 600
Arlington, VA 22201 USA

+1 (202) 466-8930
training@IP3.org